

## Miscellaneous

RFI: NEF 02/2010

# REQUEST FOR INFORMATION:

## INVITATION TO BE REGISTERED ON THE NATIONAL EMPOWERMENT FUND'S (NEF) DATABASE AS A SERVICE PROVIDER

The National Empowerment Fund Act No.105 of 1998 established the National Empowerment Fund Trust (NEF), for the purpose of promoting and facilitating economic equality and transformation, by providing development finance for Black-empowered South African businesses and investment products in promoting savings and investment activity amongst Black South Africans. The NEF is an agency of the Department of Trade and Industry (**the dti**) and is committed to the implementation of the Broad Based Black Economic Empowerment Act 55 of 2003 and Codes of Good Practice.

The leading Post Investment Unit (POIU) of the NEF is seeking to register on its database experienced, high calibre and strong business consultants who have owned and run their own businesses as service providers and who demonstrate high levels of black ownership. Registered consultants will, from time to time, be used as members of the NEF Business Turnaround Team. The team will have demonstrated technical or other abilities to run and operate businesses during a difficult period of the business life cycle and successfully turned them around.

In order to be considered for this RFI, consultants will have clearly demonstrated a minimum of 8 years experience in at least one of the following functional aspects of business management or any other relevant field:

1. Operational Management
2. Financial Management
3. Human Resources
4. Turnarounds and Restructuring
5. Sales and Marketing
6. Governance

Ideally, the team would be deployed to run a financially distressed business on behalf of the NEF for a specified

period within which Key Performance Areas (KPAs) and Key Performance Indicators (KPI) will be agreed upon with a specific mandate to turn the business around. The NEF will make available the comprehensive RFI document that will outline the terms of reference and functional requirements.

**PLEASE NOTE:** Mentors and Consultants that are already appointed to the NEF mentorship panel need not apply as their credentials will be considered when assignments are being allocated.

### QUALIFYING CRITERIA:

- > Applicants who have never run their own businesses need not apply and will automatically be disqualified.
- > Applicants should have run businesses with minimum turnovers of R5m per annum up to a typical medium sized company with turnovers averaging R250m per annum.
- > Traceable references from Principals and testimonials on original letterheads must be provided.

The database forms will be available on the NEF website: [www.nefcorp.co.za](http://www.nefcorp.co.za) as from **02 August 2010**.

The NEF reserves the right to appoint black empowered entities or on condition that a joint venture with a black empowered entity is formed.

### TENDER BOX LOCATION:

All applications must be submitted, clearly marked with the **RFI: NEF 02/2010** to the following physical address: National Empowerment Fund West Block, 187 Rivonia Road, Morningside, Sandton Completed applications must be hand delivered to the NEF by no later than **14H00 on 03 September 2010**

**Note: Faxed applications will not be accepted.**



### FOR ENQUIRIES PLEASE CONTACT:

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